

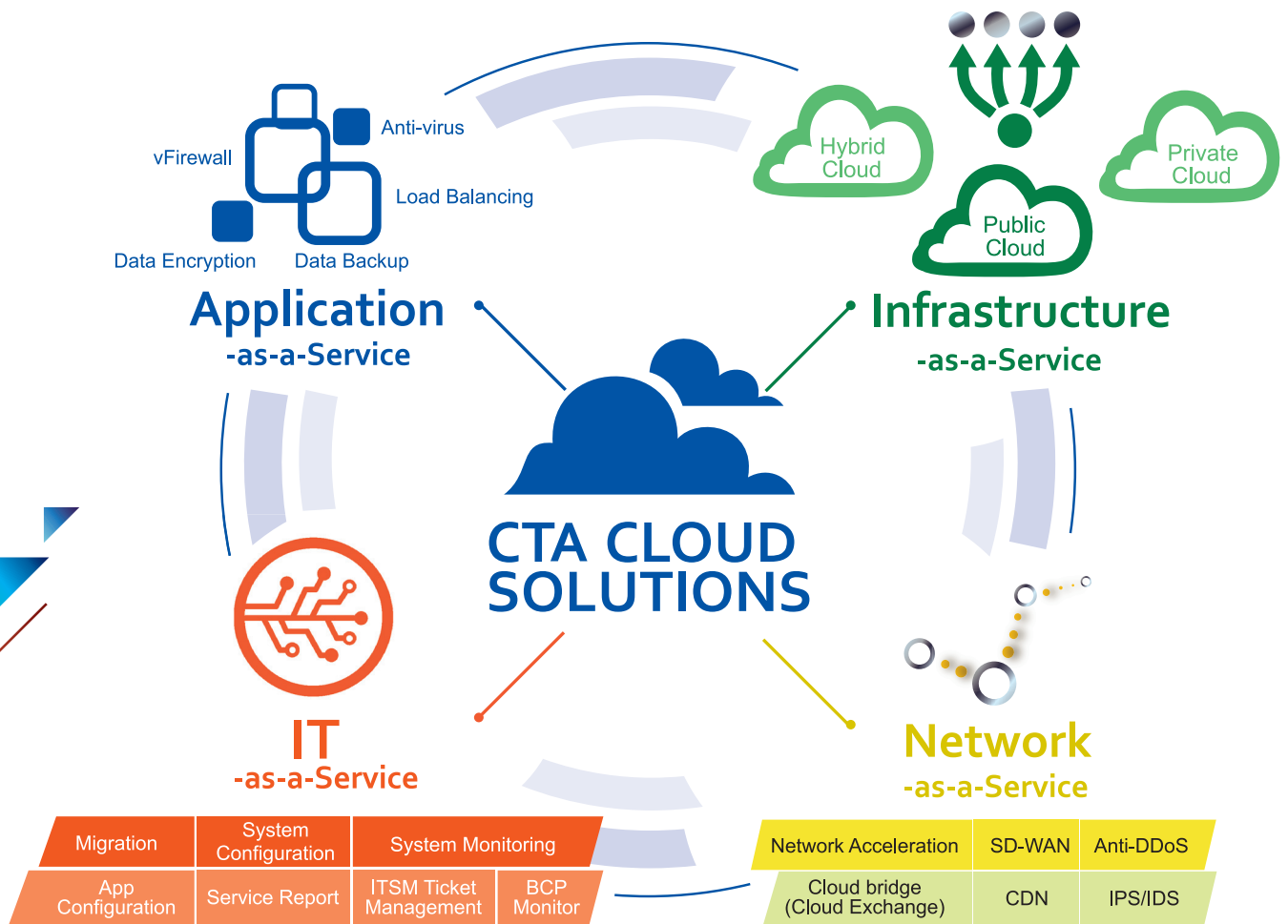
Cloud Solution

 **Carry Your Stories Globally**



China Telecom Product Scope

Targeting to provide Enterprise IT high available, agile infrastructure solutions, CT cloud offerings combined with robust network resources provide customer IaaS (Infrastructure-as-a-Service) & NaaS (Network-as-a-Service).



Services and Solutions

Simple Computing Services (SCS)

- Standardised product and rapid delivery
- Free trial available
- 18 global overseas sites
- Mature application solution integrated
- Steady network performance with QoS
- Bundle with flexible network options



Virtual Private Cloud (VPC)

- A resource pool is available for you to create a certain numbers of virtual machines
- Separate network environments provide you a higher level of security
- Self-service portal available
- Cloud burst supported



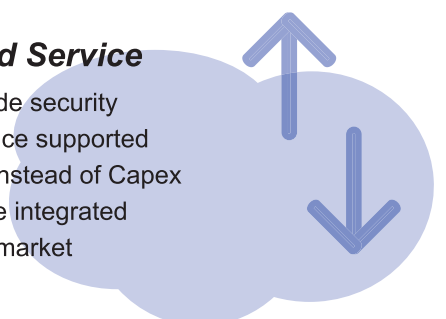
Cloud Bridge

- Direct connection to major public cloud
- IEPL/MPLS VPN/IPSec access supported
- High security design for internal IT routes
- Flexible connectivity for Hybrid cloud



Hybrid Cloud Service

- Enterprise grade security
- Managed service supported
- Running cost instead of Capex
- Monitor service integrated
- Rapid time-to-market



Benefits

- **Cost Effective**

CTA's pay-as you-use model saves your cost by avoiding over-paying for low usage and extra cost.

- **Rapid Deployment**

One-stop solution and local services to improve business efficiency

- **Global Infrastructure**

With well-integrated and highly standardised cloud infrastructure for efficient IT deployment and management

- **Premium Network**

Exclusive low latency network for high performance

- **Enterprise Grade Security**

Reliable network security to protect your IT assets on cloud

- **24 x 7 Managed Service**

End-to-end multi-language support

Cloud Sites Coverage

Europe

- Frankfurt C S X
- London C S X
- Paris C S X
- Amsterdam C S X
- Prague C S
- Dublin C X
- Istanbul C S

America

- Los Angeles C S X
- San Jose C S X
- Washington C S X
- Chicago C S X
- Toronto C S X
- St Paul C S X
- New York X

Asia Pacific

- Hong Kong C S X
- Mumbai C S
- Tokyo C S X
- Hanoi C S
- Macao C S
- Bangkok C S
- Beijing C X
- Shanghai C S X
- Guangzhou C
- Jakarta C S
- Kuala Lumpur C S
- Singapore C S X
- Seoul C S
- Sydney C S X
- Manila C S
- Chengdu C
- Guiyang C
- Shenzhen C

Africa & Middle East

- Johannesburg C S
- Nairobi C S
- Fujairah C S
- Lagos C S
- Cairo C S

- C Cloud Server
- S SD-WAN
- X Cloud Exchange
- In Plan of 2018



Super Hybrid Cloud

Integrated with CTA's network resources, eCloud Global achieves a global layout of distributed cloud grid, on which customers can easily deploy their business needs on. eCloud Global is always your best choice no matter for Chinese enterprises exploring overseas markets, or for MNCs seeking seamless solutions moving into China.

End-to-End Solution

Customised solution operated by professional service provider, eCloud offers unlimited possibilities for all enterprise IT departments. A wide range of tailor-made solutions such as virtual private cloud, email server, disaster recovery or SD-WAN can be addressed effectively with industry-leading managed service support.

Cloud Site Coverage

10+ cloud sites covering major cities in **APAC, AMER and EMEA** with cloud stacks set up by CT and partners' cloud sites integrated to offer prestigious services.

About China Telecom Americas

China Telecom Americas, a wholly-owned US-based subsidiary of China Telecom Corp. Ltd. (NYSE: CHA), is an international telecom provider for data, IP and voice wholesale services to multinational companies, organizations and international carriers requiring China domestic services and international access to China & throughout Asia-Pacific. Headquartered in Herndon, Virginia, China Telecom Americas is the largest international subsidiary of China Telecom Corporation Limited, as well as the only authorized re-seller of domestic Chinese telecom products to North American companies. China Telecom Americas has offices in 31 countries, providing access to Chinese telecom network assets for customers in the United States, Canada and Latin America. As the largest operating broadband operator in the world (127 million subscribers), as well as the world's largest CDMA mobile operator (227 million subscribers), China Telecom delivers a comprehensive global telecom service scope based on cutting edge technology, exceptional customer service, and a visionary approach to international telecommunications.

Awards

- **Best Telecommunications Company in Asia**
(2016) FinanceAsia
- **Best Managed Company in Asia Telecom Sector**
(2011-2017) FinanceAsia
- **Customer Relationship Excellence Award**
(2012-2017) Asia Pacific Customer Service Consortium
- **Best Managed Company in Asia**
(2010-2016) Euromoney
- **Most Honored Company**
(2011-2017) Institutional Investor
- **Excellence in Environmental, Social and Corporate Governance**
(2017) The Asset Platinum Award
- **The Best of Asia**
(2010-2017) Corporate Governance



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